

## Case Study - hospitality

**The Client** : The client owns a chain of over 10 branded hotels in the city of London.

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**Client Issues** : Irregularities in daily and monthly reporting (MIS)  
Costs associated with employing accounts staff (£78,000 pa accounts dept)  
High employee turnaround, redundancy and other related issues

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**In Partnership with Global Infosys** : Daily system updates due to 5 hour time differential between UK and India  
Fixed deadline reporting on monthly MIS  
Remote processing carried out on SAGE using VPN (Virtual Private Network)  
Overall account cost reduced by 33% to £52,260 pa  
Client did not have to part with physical documents  
Confidentiality was maintained

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**Outsourcing to Global Infosys** : Since this work was implemented, the client has provided additional Pubs and Restaurant division work.

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